

Global Water Partnership – Mediterranean (GWP – Med)
Legally and lawfully represented by the non-profit society
MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT
– MIO ECSDE

ANNOUNCES THE PRESENT CALL 12/2025/CP2.2 FOR OFFERS
For the

Development of a project fiche in the form of a GCF Concept Note and a Road Map for the full proposal preparation for the project: “Enhancing water security and farmers resilience in Assi River Basin through Water-Energy-Food-Ecosystems (WEFE) solutions – Lebanon”

SUBMISSION OF OFFERS BY: 21st March 2025, at 17:00h CET

MAX AVAILABLE BUDGET: USD 60.000,00 including VAT.

This amount includes all other costs, income taxes, VAT and any other amount payable or cost that may be required for the completion of the work/service, including travel-related costs.

AWARD CRITERION: the most economically advantageous tender considering the best price / quality ratio.

Description of the Assignment

GWP-Med is announcing the present Call for Offers for the Development of a project fiche in the form of a “GCF Concept Note and a Road Map for the full proposal preparation including a detailed description of required studies, related budget and implementation arrangements for the project: “Enhancing water security and farmers resilience in Assi River Basin through Water-Energy-Food-Ecosystems (WEFE) solutions – Lebanon” in the framework of the GEF / UNEP-MAP MedProgramme Child Project 2.2 “Mediterranean Coastal Zones: Managing the Water-Food-Energy-Ecosystem NEXUS”

The objective of the project is to develop a project fiche in the form of a GCF Concept Note (CN) and a Road Map for the full proposal preparation for the Assi River Basin, based on:

- inclusive consultation processes
- engagement of a GCF-accredited entity and project executing entities

- preparation of project pre-feasibility studies, including preliminary environmental and social risk assessment and preliminary gender analysis

The aim of the Assignment under the Call is to assist relevant Lebanese institutions access Green Climate Fund (GCF) for the implementation of El Assi project

For a detailed description of the Assignment, please refer to the respective ToR **Procurement**

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <https://mio-ecsde.org/about-us/our-accountability> and at <https://www.gwp.org/en/About/who/Governance-Funding/>.
- ✓ The present CALL FOR OFFERS and its supporting documents.

Offer Submission

Interested participants should submit their offer electronically including the following:

Folder A containing the:

- Technical Offer form (available in Annex 2)
- Solemn Self Declaration (available in Annex 1)

Folder B (password protected) containing:

- Financial offer

Please read carefully the section “How to submit an offer” of the present call, on how exactly you are required to submit your offer

Offers must be submitted for the entire Assignment.

Offers for part of the Assignment will not be accepted.

The Participants shall bear all costs associated with the preparation and submission of their offer.

The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure.

The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

The Contracting Authority may ask Participants to submit supporting documents concerning their offer (references, certificates, publications etc.)

The language of this procedure, the tender documents and the offers is English. Any documentation (certificates, etc) submitted in any other language should be accompanied by a translation in English, certified by a lawyer or public authority.

Deadline for submission of offers

The **deadline** for submission of offers is set to be 21st March 2025, at **17:00h CET**.

The successful participant will be informed within 10 working days following the submission deadline.

The results of the present call for offers will be published at the GWP-Med Website <https://www.gwp.org/en/GWP-Mediterranean/>

Clarifications

1. Clarifications on the published Call for Offers

Requests for clarifications should be submitted by email, the latest, seven (7) days before the closing date of this call for offers.

The answers / additional information will be published on the website of GWP-Med four (4) days before the closing date of this call for offers.

2. Clarifications during the (technical and financial) evaluation of offers

The Contracting Authority may, during the evaluation of offers, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

Any clarifications and/or additional documents submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not taken into account for the evaluation of offers.

During the evaluation of offers the Contracting Authority, by applying the principles of equal treatment and of transparency, may request from participants, when the information or the documentation they are obliged to submit are or appear incomplete or wrong, including those in the Solemn self-declaration, to submit, to complement or to clarify the relevant information or documentation, within a time-frame of at least 10 calendar days, with a maximum of 20 calendar days from the date the participants receive the relevant request from the Contracting Authority.

Eligibility Conditions – Participation Requirements

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

Grounds for exclusion – disqualification (ON/OFF)

Participants should verify by submitting a **solemn declaration** (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking.

Please refer to the **Solemn Self-Declaration Statement in Annex 1 which should be filled in and signed as indicated. Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.**

Selection Criteria (Pass/Fail)

Successful participant (Natural or Legal Person or Entity) must have:

- Have average annual turnover for the last three financial years, at least equivalent to the maximum amount of this call. As supporting documentation, the applicant must provide their official Financial Statements, stamped, and signed by the legal representative of the company.
- Be enrolled in one of the official professional or trade register kept in their country of registration
- Minimum duration of operation of seven (7) years. Proof to be provided by the related chamber (date of registration).

Failure to comply with the above pass / fail requirements and provide relevant proof with the application is considered ground for exclusion.

Qualification and Experience

Participants in the call are required to have solid experience in developing and managing complex projects in the field related to the tasks described in the ToR. This needs to be demonstrated in the Technical Offer to be submitted as part of the application.

A template for the Technical Offer form is available in the Call for Offers. The Technical Offer Form consists of the following sections:

- Section 1: Expertise and work experience
- Section 2: Approach and Methodology

The two sections documents shall be submitted in English.

Regarding Section 1: Expertise and work experience:

Participants are required to have a record of preparing:

- at least 1 GCF concept note developed (Required/evaluated)
- A record of at least 1 GCF concept note that has been approved by GCF is desired (Desired–Evaluated).

The scope of work requires an interdisciplinary team of skilled experts with previous experience in activities similar to those that this assignment entails.

The required qualifications for all experts to be engaged in this assignment are presented below.

The inclusion of experts so as the team responds to every area of expertise defined in the table below is mandatory. If the qualifications of an expert cover the requirements of more than one area of expertise, that expert can be also proposed for these other areas. Qualifications additional to the minimum requested per category will receive additional score under the evaluation process as described in the section Evaluation Process and Awarding Criterion. In addition, the Participant may propose -as they deem appropriate- additional experts covering other specific areas of expertise.

Failure to provide the minimum required qualifications is considered ground for disqualification.

Important Note:

The right column of Table 1 (Alignment with the criteria) is designed to assist applicants in preparing their Technical Offer by ensuring that all necessary information for each expert is supplied. This Table needs to be filled in Annex 2 “Technical Offer Form” for each expert and includes:

- On/Off criteria: Applicants must indicate Yes/No
- Required/Evaluated (weighted %) criteria: Applicants must indicate the page(s) and section(s) in the page of their Technical Offer where evidence of each evaluated criterion for their proposed expert can be found.

Please note that the ‘Required criteria’ are mandatory, while ‘Desired criteria’ are optional but can enhance the overall score.

Table 1 – Required qualifications for the Team of Experts

Expert #	Area of expertise	Qualifications	Alignment with the criteria: Select YES or NO for the on/off criteria AND indicate the Page in your offer, and section in the page(s), where the evaluated information is located.
1	Climate Change Expert / Team Leader	A minimum of a Master's degree (MSc or equivalent) in climate change, or environmental engineering/management, or a directly related field (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Excellent oral and written communication skills in English (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Minimum 10 years of professional experience in the field of climate change or environmental resources management (Required/Evaluated)	Page(s): Section(s):
		A proven track record of developing a minimum of 1 GCF Concept Notes (including the description of the institutional and financial structure for the project implementation, the accompanying pre-feasibility studies, ESS screenings and gender analyses), that has been approved by GCF (Desired/Evaluated)	Page(s): Section(s):
		Strong leadership skills with the ability to lead a team of experts and effectively manage project activities: Minimum, position as team leader for 2 projects of similar complexity over the last 10 years (Required/Evaluated)	Page(s): Section(s):

		A proven track record of a minimum of 2 successful GCF project proposals development (Desired/Evaluated)	Page(s): Section(s):
		Excellent oral and written communication skills in Arabic and French (Desired/Evaluated)	Page(s): Section(s):
2	Water management/engineering Expert	A minimum of a Master's degree (MSc or equivalent) in hydraulics, hydrology, hydrogeology, irrigation or water engineering or a directly related field (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Excellent oral and written communication skills in English (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Minimum 7 years of professional experience in the field of hydraulic or water resources engineering (Required/Evaluated)	Page(s): Section(s):
		A proven track record of developing a minimum of 2 feasibility studies for hydraulic infrastructure (dams, irrigation networks, wastewater treatment plants, etc.) (Desired/Evaluated)	Page(s): Section(s):
		Excellent oral and written communication skills Arabic and French (Desired/Evaluated)	Page(s): Section(s):
3	Environmental Expert	A minimum of a Master's degree (MSc or equivalent) in environmental engineering/management, or related field (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Excellent oral and written communication skills in English (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Minimum 5 years of professional experience in the field of environmental and social safeguards development or environmental impact assessments (Required/Evaluated)	Page(s): Section(s):
		A proven track record of a minimum of 2 environment and social safeguards studies developed for climate adaptation	Page(s): Section(s):

		or mitigation projects (Desired/Evaluated)	
		A proven track record of 2 environment and social safeguards studies developed for projects submitted to GCF (Desired/Evaluated)	Page(s): Section(s):
		Excellent oral and written communication Arabic and French (Desired/Evaluated)	Page(s): Section(s):
4	Stakeholders Engagement/Gender Expert	Master or advanced degrees in natural resources management, gender, anthropology, social studies, international development, or related (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Excellent oral and written communication skills in English, and Arabic (Required ON/OFF)	<input type="checkbox"/> YES <input type="checkbox"/> NO
		Minimum 5 years of professional experience in the field of stakeholder engagement, policy dialogues facilitation, or consultation processes facilitation (Required/Evaluated)	Page(s): Section(s):
		A proven track record of a minimum of 2 projects ensuring the role of gender sensitive stakeholder mapping and engagement, facilitation of consultation processes, facilitation of multi-level policy dialogues, (Desired/Evaluated)	Page(s): Section(s):
		A proven track record of 2 projects ensuring the role of gender sensitive stakeholder mapping and engagement, facilitation of consultation processes, facilitation of multi-level policy dialogues in Lebanon (Desired/Evaluated)	Page(s): Section(s):
		A proven track record of a minimum 5 Gender assessments and Gender Action Plans prepared for project related to climate action, water resources management or local development projects (Desired/Evaluated)	Page(s): Section(s):

The Award criterion is the **most economically advantageous tender considering the best price / quality ratio**. Offers that meet the exclusion grounds and selection criteria will undergo further evaluation, focusing on the requirements outlined in the "Qualification and Experience" section, as follows:

(1) Criterion	(2) Weighting (w)	(3) Points of criterion (c)	(4) Score= (2) x (3)
Section 1: Expertise and work experience	75% of total		
Participants are required to have a record of at least 1 GCF concept note developed (Required/Evaluated)	8%		
A record of at least 1 GCF concept note that has been approved by GCF is desired (Desired–Evaluated).	7%		
Expert #1 Climate Change Expert / Team Leader	30%		
A minimum of a Master's degree (MSc or equivalent) in climate change, or environmental engineering/management, or a directly related field (Required ON/OFF)	ON/OFF		
Excellent oral and written communication skills in English (Required ON/OFF)	ON/OFF		
Minimum 10 years of professional experience in the field of climate change or environmental resources management (Required/Evaluated)	5%		
A proven track record of developing a minimum of 1 GCF Concept Notes (including the description of the institutional and financial structure for the project implementation, the accompanying pre-feasibility studies, ESS screenings and gender analyses), that has been approved by GCF (Desired/Evaluated)	20%		
Strong leadership skills with the ability to lead a team of experts and effectively manage project activities: Minimum, position as team leader for 2 projects of similar complexity over the last 10 years (Required/Evaluated)	3%		
A proven track record of a minimum of 2 successful GCF project proposals development (Desired/Evaluated)	1%		
Excellent oral and written communication skills in Arabic and French (Desired/Evaluated)	1%		

Expert #2 Water Management/Engineering Expert	10%		
A minimum of a Master's degree (MSc or equivalent) in hydraulics, hydrology, hydrogeology, irrigation or water engineering or a directly related field (Required ON/OFF)	ON/OFF		
Excellent oral and written communication skills in English (Required ON/OFF)	ON/OFF		
Minimum 7 years of professional experience in the field of hydraulic or water resources engineering (Required/Evaluated)	3%		
A proven track record of developing a minimum of 2 feasibility studies for hydraulic infrastructure (dams, irrigation networks, wastewater treatment plants, etc.) (Desired/Evaluated)	6%		
Excellent oral and written communication skills Arabic and French (Desired/Evaluated)	1%		
Expert #3 Environmental Expert	6%		
A minimum of a Master's degree (MSc or equivalent) in environmental engineering/management, or related field (Required ON/OFF)	ON/OFF		
Excellent oral and written communication skills in English (Required ON/OFF)	ON/OFF		
Minimum 5 years of professional experience in the field of environmental and social safeguards development or environmental impact assessments (Required/Evaluated)	1%		
A proven track record of a minimum of 2 environment and social safeguards studies developed for climate adaptation or mitigation projects (Desired/Evaluated)	2%		
A proven track record of 2 environment and social safeguards studies developed for projects submitted to GCF (Desired/Evaluated)	2%		
Excellent oral and written communication Arabic and French (Desired/Evaluated)	1%		
Expert #4 Stakeholders Engagement/Gender Expert	14%		
Master or advanced degrees in natural resources management, gender, anthropology, social	ON/OFF		

studies, international development, or related (Required ON/OFF)			
Excellent oral and written communication skills in English, and Arabic (Required ON/OFF)	ON/OFF		
Minimum 5 years of professional experience in the field of stakeholder engagement, policy dialogues facilitation, or consultation processes facilitation (Required/Evaluated)	2%		
A proven track record of a minimum of 2 projects ensuring the role of gender sensitive stakeholder mapping and engagement, facilitation of consultation processes, facilitation of multi-level policy dialogues (Desired/Evaluated)	6%		
A proven track record of 2 projects ensuring the role of gender sensitive stakeholder mapping and engagement, facilitation of consultation processes, facilitation of multi-level policy dialogues in Lebanon (Desirable/Evaluated)	3%		
A proven track record of a minimum 5 Gender assessments and Gender Action Plans prepared for project related to climate action, water resources management or local development projects (Desired/Evaluated)	3%		
Section 2: Approach and Methodology	25% of total		
The approach to the requested Assignment will include a detailed description of the methodology to achieve all objectives and tasks, deliver all outputs as described in the Terms of Reference, and consider the appropriateness to local conditions. (Required/Evaluated) .	18%		
Risks and Mitigation Measures: description of the potential risks associated with the implementation of the Assignment, which have the potential to hinder the successful achievement and timely completion of anticipated outcomes, as well as compromise their quality. This will also entail a description of the counteractive measures that will be implemented to mitigate these risks. (Required/Evaluated)	7%		

Failure to provide the minimum required qualifications is considered ground for disqualification.

Scoring for each evaluated section will be made as following:

Section 1 – Expertise and work experience: score starts at 100 points (when minimum requirements are met) and can reach 150 points depending on the description of the participant and the number of projects implemented in excess of those required as a minimum. (100p Base +10p for extra criteria over base up to 50 additional points)

Section 2 – Approach and Methodology: score starts at 100 points and can reach 150 points depending on the length, detail, depth, and structure of the information provided.
Each Section/evaluation criterion is evaluated autonomously. The final scoring of each evaluation criterion is the outcome of its scoring multiplied by the corresponding weighting factor. The overall score of the technical offer is the sum of the final scoring of all the Sections/evaluation criteria.

The overall score of the technical offer is calculated on the basis of the following formula:

$$B_i = w_1 \times c_1 + w_2 \times c_2 + \dots$$

For the overall score which will determine the ranking of offers, technical evaluation will be weighted with 80%, and the financial offer with 20%.

The final listing of the most advantageous offers will be made on the basis of the following formula:

$$\Lambda_i = 0.8 * (B_i/B_{max}) + 0.2 * (K_{min}/K_i).$$

Where:

- Bmax: the max score received by the best of the technical offers received
- Bi: the score of the technical offer
- Kmin: The cost of the financial offer with the minimum price offered.
- Ki: The cost of the financial offer

The most advantageous offers is the one with the greater value of Λ .

In case of equality of overall scores, the winning proposal is the one whose corresponding technical proposal received the highest rating.

Duration of the Contract

The overall duration of the contract will be maximum 8 months.

Contract Price, Deliverables and Schedule of Payment

The maximum fee for this assignment is 60.000 USD. This amount includes all other costs, income taxes and any other amount payable or cost that may be required for the completion of the work/service, including VAT.

For a detailed description of Tasks, please refer to the ToR. Deadlines to be possibly adapted based on the actual dates that the workshops will take place.

Schedule of payments:

Completion and delivery of deliverables 1-2: 20% of total contract amount

Completion and delivery of deliverables 3-7: 40% of total contract amount
Completion and delivery of deliverables 8-10: 40% of total contract amount

GWP-Med may order additional services from the successful candidate to complement the task described in the ToR if specific needs arise that cannot be anticipated at this moment. In any case the value of any additional service requested cannot exceed 50% of the amount of the present call.

The successful consultant must Provide before contract signature.

- 1) Certification of payment of Taxes,**
- 2) Certification of payment of Social Insurance contributions.**

Termination / cancelation / repetition / reformulation of the procurement procedure

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.

2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:

- i. due to the irregularity of the procurement procedure
- ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
- iii. if due to force majeure, the contract cannot be properly executed
- iv. if the tender selected is deemed not economically advantageous
- v. in case of expiry of the bids
- vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
- vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
- viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.

3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.

4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

Objections

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contracting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

How to submit an Offer

The submission of offers can will be done electronically via e-mail.

Therefore, you are kindly requested to prepare and send an email to procurement@gwpmed.org writing in the email subject line: Call for Offers 12/2025/CP2.2, before the above-mentioned closing date for submission of offers the following two folders:

1. A compressed folder (**Folder A**) (.zip or .rar) containing the technical offer, the Solemn Declaration and any other supporting documents
2. **A password-protected compressed folder(Folder B) (.zip or .rar)** containing only your financial offer. The password for opening the password protected folder with your financial offer should be sent to the same email address ONLY at the request of the contracting Authority which will send a follow up email to all participants that their technical offer has passed the technical evaluation.

In case the password is sent together with the offer file, the offer will be rejected.

In case the financial offer is not password protected, the offer will be rejected.

Offers submitted after the specified date and time shall not be taken into consideration.

The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

For any clarifications on the present call for offers please contact:

Mrs. Barbara Tomassini | Tel: + 961 70612732

e-mail: barbara@gwpmed.org

The present call for offers is posted on the website of GWP-Med (www.gwp-med.org).

The Chairman of GWP-Med/MIO-ECSDE

Prof. Michael J. Scoullos