

Athens, 30th January 2025

# Global Water Partnership – Mediterranean (GWP – Med) Legally and lawfully represented by the non-profit society MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT – MIO ECSDE

# ANNOUNCES THE PRESENT CALL 5/2025/GCF FOR OFFERS For the

**Development of Climate and Water Investment plan for Montenegro** 

SUBMISSION OF OFFERS BY: 14th February 2025, at 17:00h CET

MAX AVAILABLE BUDGET: USD 99.500,00 including VAT.

This amount includes all other costs, income taxes, VAT and any other amount payable or cost that may be required for the completion of the work/service, including travel-related costs.

**AWARD CRITERION:** the most economically advantageous tender considering the best price / quality ratio.

# **Description of the Assignment**

GWP-Med is announcing the present Call for Offers for the **Development of Climate and Water Investment plan for Montenegro** in the framework of the Project: "Building technical and institutional capacity in the water sector in Montenegro to facilitate inclusive climate resilience initiatives" (henceforth 'The Project').

The Project is implemented by GWPO (as the Delivery Partner) and executed through GWP-Med and its host institution, the Mediterranean Information Office for Environment, Culture, and Sustainable Development (MIO-ECSDE) based in Athens, Greece.

The objective is to systematically evaluate the risks that climate change poses to water resources and water management in Montenegro, prioritize key actions required, and develop a comprehensive investment program.

The goal is to create a targeted climate and water investment plan for Montenegro.

# For a detailed description of the Assignment, please refer to the respective ToR **Procurement**

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <a href="https://mio-ecsde.org/about-us/our-accountability">https://mio-ecsde.org/about-us/our-accountability</a> and at <a href="https://www.gwp.org/en/About/who/Governance-Funding/">https://www.gwp.org/en/About/who/Governance-Funding/</a>.
- ✓ The present CALL FOR OFFERS and its supporting documents.

#### Offer Submission

Interested participants should submit their offer electronically including the following:

# Folder A containing the:

- Technical Offer form (available in Annex 2)
- Solemn Self Declaration (available in Annex 1)

# Folder B (password protected) containing:

Financial offer

# Please read carefully the section "How to submit an offer" of the present call, on how exactly you are required to submit your offer

Offers must be submitted for the entire Assignment.

Offers for part of the Assignment will not be accepted.

The Participants shall bear all costs associated with the preparation and submission of their offer.

The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure.

The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

The Contracting Authority may ask Participants to submit supporting documents concerning their offer (references, certificates, publications etc.)

The language of this procedure, the tender documents and the offers is English. Any documentation (certificates, etc) submitted in any other language should be accompanied by a translation in English, certified by a lawyer or public authority.

#### **Deadline for submission of offers**

The deadline for submission of offers is set to be 14th of February 2025, at 17:00h CET.

The successful participant will be informed within 10 working days following the submission deadline.

The results of the present call for offers will be published at the GWP-Med Website https://www.gwp.org/en/GWP-Mediterranean/

#### Clarifications

# 1. Clarifications on the published Call for Offers

Requests for clarifications should be submitted by email, the latest, seven (7) days before the closing date of this call for offers.

The answers / additional information will be published on the website of GWP-Med four (4) days before the closing date of this call for offers.

# 2. Clarifications during the (technical and financial) evaluation of offers

The Contracting Authority may, during the evaluation of offers, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

Any clarifications and/or additional documents submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not taken into account for the evaluation of offers.

During the evaluation of offers the Contracting Authority, by applying the principles of equal treatment and of transparency, may request from participants, when the information or the documentation they are obliged to submit are or appear incomplete or wrong, including those in the Solemn self-declaration, to submit, to complement or to clarify the relevant information or documentation, within a time-frame of at least 10 calendar days, with a maximum of 20 calendar daysfrom the date the participants receive the relevant request from the Contracting Authority.

#### **Eligibility Conditions – Participation Requirements**

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

# Grounds for exclusion – disqualification (ON/OFF)

Participants should verify by submitting a **solemn declaration** (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking.

Please refer to the Solemn Self-Declaration Statement in Annex 1 which should be filled in and signed as indicated. Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.

# Selection Criteria (Pass/Fail)

Successful participant (Natural or Legal Person or Entity) must have:

- Have average annual turnover for the last three (3) fiscal years being at least equivalent to the maximum amount of this Call. As supporting documentation, the applicant must provide their official Financial Statements, stamped, and signed by the legal representative of the company.
- Be enrolled in one of the official professional or trade register kept in their country of registration

Failure to comply with the above pass / fail requirements and provide relevant proof with the application is considered ground for exclusion.

#### **Qualification and Experience**

- Participants in the call are required to have solid experience in developing and managing complex projects in the field related to the tasks described in the ToR. This needs to be demonstrated in the Technical Offer to be submitted as part of the application. A template for the Technical Offer form is as Annex 2
- The Technical Offer Form consists of the following sections:

Section 1: Expertise and work experience

Section 2: Approach and Methodology

- Regarding Section 1 Expertise and work experience:
- Participants in the call are required to have solid experience in developing and managing complex
  projects in the areas of climate and water management or/and investment plans. Participants are
  required to have a record of minimum 3 projects over the last 10 years of comparable nature and
  degree of complexity (e.g., climate analyses, climate polices, climate related project development,
  financial and/or economic analyses, water management or similar).
- The scope of work requires an interdisciplinary team of skilled experts with previous experience in activities similar to those that this assignment entails: climate related water management climate resilient water management, climate change risk analyses, climate policy analysis, climate related project development, financial analyses, investment planning and preparation including financial structuring, GCF project development. Proposed team members should demonstrate previous experience in each of these areas, as well as excellent relevant technical and drafting skills in order to successfully implement the assignment. In this context, team of experts should be able to respond to the requirements of several mandatory areas of expertise described in Table 1 below (The inclusion of experts so as the team responds to every area of expertise defined in the table below is mandatory. If the qualification of an expert covers the requirements of more than one area of expertise, that expert can be also proposed for these other areas. Failure to provide relevant expertise for any of the proposed areas is considered a ground for disqualification).
- In addition, the Consultant may propose -as they deem appropriate additional experts covering other specific areas of expertise, e.g., environmental, policy and legal, socio-economic experts, CBA and MCA experts, etc. It is highly recommended to propose at least one expert from Montenegro (local

experts) so the acquisition and processing of local data is more efficient as well as consultation and coordination activities.

• The requirements presented in Table 1 are the minimum requested. Qualifications additional to the minimum requested per category will receive additional score under the evaluation process.

Table 1: Minimum requirement for key team members

	Team members		Workload	
	and/or	Qualifications	(Envisaged in	expert-
	areas of expertise		days)	
1.	Key expert 1: Team Leader - TL (Environment and Project Management)	<ul> <li>University degree in Water resources management, Natural resource management, climate change. Environmental management, Hydrology, Hydro engineering, Civil or Environmental engineering, economics or equivalent (in some of engineering discipline with master's degree close related with scope of the work) - (Required ON/OFF).</li> <li>Fluency in both written and spoken English - (Required ON/OFF).</li> <li>At least 15 years of demonstrable relevant working experience in similar tasks and studies and a proven track record related to environmental management including:         <ul> <li>Experience in implementation of the environmental projects</li> <li>Hands on experience in drafting of the environmental project proposals and full project development cycle - (Required/Evaluated)</li> </ul> </li> <li>At least 10 years of management experience in projects with multidisciplinary teams related to integrated water resources management and/or climate change -(Required/Evaluated)</li> <li>Experience in implementation of the WFD and other related directives and experience with implementation of water related policies at least two years-(Desired/Evaluated)</li> <li>Experience in involving stakeholders in the integrated water management process – at least one year –(Desired/evaluated)</li> </ul>		
2.	Key expert 2: Climate change expert	or equivalent – (Required ON/OFF).		
		<ul> <li>Fluency in both written and spoken English - (Required ON/OFF).</li> </ul>	•	

		0	At least 10 years of demonstrable experience and a	
			proven track record related to climate change	
			analyses including development of the cc scenarios	
			and projections and development of the mitigation	
			and adaptation measures - (Required/Evaluated))	
		0	Experience in the implementation climate change	
			related policies and/or projects -at least two years-	
			(Required/evaluated)	
		0	Experience in working in the region is highly	
			desirable and is an asset -at least one year-	
			(Desired/evaluated)	
		0	University degree in social or natural sciences,	20
			sociology, development, socio-economy, agro-	
			economy, natural resource management,	
			sustainable development or related field from a	
			recognized university -(Required ON/OFF).	
			Fluency in both written and spoken English and	
		0	Montenegrin / Serbian / Croatian / Bosnian - (Required	
		_	ON/OFF).	
	Kay aynart 2. Data	0	Minimum 5 years of experience in data collection	
13.	Key expert 3: Data		and processing and public participation processes,	
	collection expert		stakeholder engagement in national and	
			international public organisations, preferably on	
			natural resources management-; -	
			(Required/Evaluated)	
		0	Experience from at least 2 projects related to climate	
			change or water management in position of data	
			collection and stakeholder's engagement or similar –	
			(Desired/evaluated)	
		0	Experience in working in the region is an asset -at	
			least one year-(Desired/evaluated)	
		0	University degree in social sciences, sociology,	
			development, socio-economy, economy, financing,	
			agro-economy, natural resource management,	
			sustainable development or related field from a	
			recognized university -(Required ON/OFF).	
	Key expert 4: Investment planning	0	Fluency in both written and spoken English -	
			(Required ON/OFF).	
		0	Minimum 10 years of experience in economy and	
4.			financing-(Required/Evaluated)	
	expert	0	Experience of at least 2 projects related to	
			development of the investment plans and business	
			cases or similar -(Required/Evaluated)	
		0	Experience in working in the environmental or	
			climate change projects is an asset -at least one	
			year-(Desired/evaluated)	
		0	Experience in working in the region is an asset -at	
			least one year-(Desired/evaluated)	
	Key expert 5: Data	0	University degree in geography, informatics,	20
	management and		agriculture, natural sciences, mathematics or	
	GIS expert		equivalent related to GIS, mapping, databases, data	
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<ul> <li>Working experience in projects related to integrated water management or/and climate change— at least one project—(Desired/Evaluated)</li> </ul>
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#### **NOTES:**

- There is no limitation on the number of experts per area of expertise, but only the lead expert per area of expertise will be evaluated according to the detailed evaluation / scoring. Thus, please indicate the lead expert for each area of expertise.
- If the qualification of an expert covers the requirements of more than one area of expertise, that expert can be also proposed for these other areas.
- Additional experts, covering a range of other related expertise considered and justified as necessary by
  the participant will be evaluated in addition. It is expected that team could be complemented in
  addition with short policy and legal and socio-economic, MCA, CBA experts including local experts.
- The number of planned man-days per expert/area of expertise need to be indicated in the Participant's
  proposal. The estimated number of required expert-days per area of expertise should be indicated as
  in the table above.
- Failure to cover all areas of expertise is considered grounds for disqualification.
- The Participant should demonstrate ability to cooperate with local authorities for the efficient collection of data. These experts may or may not be lead experts per area of expertise.

#### **Awarding Criterion and Evaluation process**

- The Award criterion is the most economically advantageous tender on the basis of best price / quality ratio.
- 2. Offers qualified in terms of exclusion grounds and selection criteria will be further evaluated on the basis of the requirements presented under section "Qualification and Experience", as follows:

(1) Criterion	(2)Weighting	(3) Points of criterion	(4) Score= (2) x (3)
	(w)	(c)	
Section 1: Expertise and work experience	90 % of total		
•Participants in the call are required to have solid	20%		
experience in developing and managing complex			
projects in the areas of climate and water			
management or/and investment plans. Participants			
are required to have a record of a minimum of 3			
projects over the last 10 years of comparable nature			

and degree of complexity (e.g., climate analyses, climate policies, climate related project development, financial and/or economic analyses, water management or similar).  (Required/Evaluated)  Key expert 1: Team Leader - TL (Environment and Project Management)  University degree in Water resources management, Natural resource management, climate change. Environmental management, Hydrology, Hydro engineering, Civil or Environmental engineering, economics or equivalent (in some of engineering, economics or equivalent (in some of engineering discipline with master's degree close related with scope of the work) - (Required ON/OFF).  Fluency in both written and spoken English - (Required ON/OFF).  Fluency in both written and spoken English - (Required on Hydro engineering in similar tasks and studies and a proven track record related to environmental management including:  Seperience in similar tasks and studies and a proven track record related to environmental management including:  Seperience in implementation of the environmental projects or Hands on experience in drafting of the environmental projects or Hands on experience in drafting of the environmental project development cycle - (Required/Evaluated)  At least 10 years of management experience in project water resources management and/or climate change - (Required/Evaluated)  Experience in implementation of the WFD and other related directives and experience with implementation of water related policies at least two years - (Desired/Evaluated)  Experience in implementation of the WFD and other related directives and experience with implementation of water related policies at least two years - (Desired/Evaluated)  Experience in implementation of the WFD and other related water management process—at least one year - (Desired/Evaluated)  Experience in implementation of the WFD and other related water management process—at least one year - (Desired/Evaluated)  Experience in implementation of the WFD and other related policies at least two years - (Desired/Eval		1	
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integrated water resources management and/or climate change -(Required/Evaluated)  Experience in implementation of the WFD and other related directives and experience with implementation of water related policies at least two years -(Desired/Evaluated)  Experience in involving stakeholders in the integrated water management process— at least one year -(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	·		
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related directives and experience with implementation of water related policies at least two years -(Desired/Evaluated)  Experience in involving stakeholders in the integrated water management process— at least one year –(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,			 
implementation of water related policies at least two years -(Desired/Evaluated)  Experience in involving stakeholders in the integrated water management process— at least one year—(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,		5 %	
two years -(Desired/Evaluated)  Experience in involving stakeholders in the 1%  integrated water management process— at least one year –(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	related directives and experience with		
Experience in involving stakeholders in the 1% integrated water management process— at least one year—(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	implementation of water related policies at least		
integrated water management process— at least one year –(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	two years -(Desired/Evaluated)		 
one year –(Desired/evaluated)  Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	Experience in involving stakeholders in the	1 %	 
Key expert 2: Climate change expert  University degree in Water resource management, Climate change, Natural resource management,	integrated water management process— at least		
University degree in Water resource management, Climate change, Natural resource management,	one year –(Desired/evaluated)		
Climate change, Natural resource management,	Key expert 2: Climate change expert	15 %	 
	University degree in Water resource management,		
Environmental management, Hydrology, Hydro	Climate change, Natural resource management,		
	Environmental management, Hydrology, Hydro		

engineering, Environmental engineering, economics or equivalent - (Required ON/OFF).  Fluency in both written and spoken English - (Required ON/OFF).  At least 10 years of demonstrable experience and a proven track record related to climate change analyses including development of the mitigation and adaptation measures - (Required/Evaluated)  Experience in the implementation climate change related policies and/or projects -at least two years- (Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year- (Desired/evaluated).  Rey expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro- economy, natural resource management, sustainable development or related field from a recognized university - (Required ON/OFF).  Fluency in both written and spoken English and Montenegrin - /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar - (Desired/evaluated)  Experience in working in the region is an asset -at least on equal - (Desired/evaluated)  Experience in working in the region is an asset -at least on equal - (Desired/evaluated)  Experience in working in the region is an asset -at least on equal - (Desired/evaluated)  Experience in working in the region is an asset -at least on equal - (Desired/evaluated)			1	
Fluency in both written and spoken English - (Required ON/OFF).  At least 10 years of demonstrable experience and a proven track record related to climate change analyses including development of the mitigation and adaptation measures -(Required/Evaluated)  Experience in the implementation climate change related policies and/or projects -at least two years-(Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated)  Experience in working in region is highly desirable and is an asset -at least one year-(Desired/evaluated)  Experience in working in region is highly desirable and is an asset -at least one year-(Desired/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated)  Experience in working in the region is highly desirable development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management. (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	engineering, Environmental engineering,			
Required ON/OFF	economics or equivalent - (Required ON/OFF).			
At least 10 years of demonstrable experience and a proven track record related to climate change analyses including development of the cc scenarios and projections and development of the mitigation and adaptation measures -{Required/Evaluated}  Experience in the implementation climate change related policies and/or projects -at least two years-(Required/evaluated)  Experience in working in the region is highly get and is an asset -at least one year-(Desired/evaluated).  Experience in working in the region is highly get and is an asset -at least one year-(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -{Desired/evaluated})  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	Fluency in both written and spoken English -			
proven track record related to climate change analyses including development of the cc scenarios and projections and development of the mitigation and adaptation measures -(Required/Evaluated)  Experience in the implementation climate change related policies and/or projects -at least two years-(Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated).  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated).  Experience in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	(Required ON/OFF)			
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and projections and development of the mitigation and adaptation measures -{Required/Evaluated}  Experience in the implementation climate change related policies and/or projects -at least two years-(Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	proven track record related to climate change			
and adaptation measures -{Required/Evaluated}  Experience in the implementation climate change related policies and/or projects -at least two years-(Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year-(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	analyses including development of the cc scenarios			
Experience in the implementation climate change related policies and/or projects -at least two years- (Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year— (Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	and projections and development of the mitigation			
related policies and/or projects -at least two years- (Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year— (Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	and adaptation measures -(Required/Evaluated)			
(Required/evaluated)  Experience in working in the region is highly desirable and is an asset -at least one year—(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management—(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	Experience in the implementation climate change	5%		
Experience in working in the region is highly desirable and is an asset -at least one year—(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agro-economy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	related policies and/or projects -at least two years-			
desirable and is an asset -at least one year— (Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agroeconomy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	(Required/evaluated)			
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(Desired/evaluated).  Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agroeconomy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian – (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	Experience in working in the region is highly	2%		
Key expert 3: Data collection expert  University degree in social or natural sciences, sociology, development, socio-economy, agroeconomy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	desirable and is an asset -at least one year-			
University degree in social or natural sciences, sociology, development, socio-economy, agroeconomy, natural resource management, sustainable development or related field from a recognized university -(Required ON/OFF).  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	(Desired/evaluated).			
sociology, development, socio-economy, agroeconomy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian – (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	Key expert 3: Data collection expert	10 %		
economy, natural resource management, sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian — (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	University degree in social or natural sciences,			
sustainable development or related field from a recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	sociology, development, socio-economy, agro-			
recognized university -{Required ON/OFF}.  Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian - (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	economy, natural resource management,			
Fluency in both written and spoken English and Montenegrin /Serbian/Croatian/Bosnian – (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	sustainable development or related field from a			
Montenegrin /Serbian/Croatian/Bosnian – (Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	recognized university -(Required ON/OFF).			
(Required ON/OFF).  Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management-(Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	Fluency in both written and spoken English and			
Minimum 5 years of experience in data collection and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	Montenegrin /Serbian/Croatian/Bosnian –			
and processing and public participation processes, stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	(Required ON/OFF).			
stakeholder engagement in national and international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	Minimum 5 years of experience in data collection	4%		
international public organisations, preferably on natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	and processing and public participation processes,			
natural resources management- (Required/Evaluated)  Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	stakeholder engagement in national and			
(Required/Evaluated)  Experience from at least 2 projects related to 4%  climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2%  least one year -(Desired/evaluated)	international public organisations, preferably on			
Experience from at least 2 projects related to climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	natural resources management-			
climate change or water management in position of data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at least one year -(Desired/evaluated)	(Required/Evaluated)			
data collection and stakeholder's engagement or similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2% least one year -(Desired/evaluated)	Experience from at least 2 projects related to	4%		
similar -(Desired/evaluated)  Experience in working in the region is an asset -at 2%  least one year -(Desired/evaluated)	climate change or water management in position of			
Experience in working in the region is an asset -at 2% least one year –(Desired/evaluated)	data collection and stakeholder's engagement or			
least one year –(Desired/evaluated)	similar -(Desired/evaluated)			
	Experience in working in the region is an asset -at	2%		
Key expert 4: Investment planning expert 15%	least one year –(Desired/evaluated)			
	Key expert 4: Investment planning expert	15%		
University degree in social sciences, sociology,	University degree in social sciences, sociology,			
development, socio-economy, economy, financing,	development, socio-economy, economy, financing,			
agro-economy, natural resource management,	agro-economy, natural resource management,			

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sustainable development or related field from a			
recognized university -(Required ON/OFF).			
Fluency in both written and spoken English -			
(Required ON/OFF).			
Minimum 10 years of experience in economy and	5%		
financing -(Required/Evaluated)			
Experience of at least 2 projects related to the	7%		
development of the investment plans and business			
cases or similar -(Required/Evaluated)			
Experience in working in environmental or climate	2%		
change projects is an asset -at least one year -			
(Desired/evaluated)			
Experience in working in the region is an asset -at	1%		
least one year–(Desired/evaluated)			
Key expert 5: Data management and GIS expert	10%		
University degree in geography, informatics,			
agriculture, natural sciences, mathematics or			
equivalent related to GIS, mapping, databases, data			
processing or equivalent (Required ON/OFF).			
Fluency in both written and spoken English-			
(Required ON/OFF).			
At least 5 years of experience in data management:	7%		
GIS, mapping, databases, data processing applied in			
integrated water management, climate change or			
other related areas -(Required/Evaluated)			
Working experience in projects related to	3%		
integrated water management or/and climate			
change— at least one project —(Desired/evaluated)			
Section 2: Approach and Methodology	10 % of total		
Approach to the requested Assignment: detailed	10%		
description of the methodology of how the			
Participant will achieve all objectives and tasks and			
deliver all outputs as described in the Terms of			
Reference of the assignment, keeping in mind the			
appropriateness to local conditions. The approach			
should include Risks / Mitigation Measures:			
description of the potential risks for the			
implementation of this assignment that may impact			
achievement and timely completion of expected			
results as well as their quality. Describe measures			
that will be put in place to mitigate these risks.			

#### Failure to provide the minimum required qualifications is considered ground for disqualification.

Scoring for each evaluated section will be made as following:

Section 1 – Expertise and work experience: score starts at 100 points (when minimum requirements are met) and can reach 150 points depending on the description of the participant and the number of projects implemented in excess of those required as a minimum. (100p Base +10p for extra criteria over base up to 50 additional points)

Section 2 – Approach and Methodology: score starts at 100 points and can reach 150 points depending on the length, detail, depth, and structure of the information provided.

Each Section/evaluation criterion is evaluated autonomously. The final scoring of each evaluation criterion is the outcome of its scoring multiplied by the corresponding weighting factor. The overall score of the technical offer is the sum of the final scoring of all the Sections/evaluation criteria.

The overall score of the technical offer is calculated on the basis of the following formula:

$$Bi = w1 \times c1 + w2 \times c2 + ....$$

For the overall score which will determine the ranking of offers, technical evaluation will be weighted with 80%, and the financial offer with 20%.

The final listing of the most advantageous offers will be made on the basis of the following formula:

 $\Lambda i = 0.8* (Bi/Bmax) + 0.2* (Kmin/Ki).$ 

#### Where:

- Bmax: the max score received by the best of the technical offers received
- Bi: the score of the technical offer
- Kmin: The cost of the financial offer with the minimum price offered.
- Ki: The cost of the financial offer

The most advantageous offers is the one with the greater value of  $\Lambda$ .

In case of equality of overall scores, the winning proposal is the one whose corresponding technical proposal received the highest rating.

#### **Duration of the Contract**

The overall duration of the contract will be maximum 13 months.

# **Contract Price, Deliverables and Schedule of Payment**

The maximum fee for this assignment is <u>99.500 USD</u>. This amount includes all other costs, income taxes and any other amount payable or cost that may be required for the completion of the work/service, including VAT.

For a detailed description of Tasks, please refer to the ToR.

#### Schedule of payments:

Completion and delivery of deliverables D0: 20% of total contract amount

Completion and delivery of deliverables D1-D2: 20% of total contract amount

Completion and delivery of deliverables D3-D4: 20% of total contract amount

Completion and delivery of deliverables D5-D6-D7: 40% of total contract amount

GWP-Med may order additional services from the successful candidate to complement the task described in the ToR if specific needs arise that cannot be anticipated at this moment. In any case the value of any additional service requested cannot exceed 50% of the amount of the present call.

The successful consultant must Provide before contract signature.

- 1) Certification of payment of Taxes,
- 2) Certification of payment of Social Insurance contributions.

# Termination / cancelation / repetition / reformulation of the procurement procedure

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

- 1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.
- 2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:
  - i. due to the irregularity of the procurement procedure
  - ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
  - iii. if due to force majeure, the contract cannot be properly executed
  - iv. if the tender selected is deemed not economically advantageous
  - v. in case of expiry of the bids
  - vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
  - vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
  - viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.
- 3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.
- 4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the

negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

#### **Objections**

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contacting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

#### How to submit an Offer

The submission of offers can will be done electronically via e-mail.

Therefore, you are kindly requested to prepare and send an email to <u>procurement@gwpmed.org</u> writing in the email subject line: Call for Offers 5/2025/GCF, before the above-mentioned closing date for submission of offers the following two folders:

- 1. A compressed folder (**Folder A**) (.zip or .rar) containing the technical offer, the Solemn Declaration and any other supporting documents
- 2. A password-protected compressed folder(Folder B) (.zip or .rar) containing only your financial offer. The password for opening the password protected folder with your financial offer should be sent to the same email address ONLY at the request of the contracting Authority which will send a follow up email to all participants that their technical offer has passed the technical evaluation.

In case the password is sent together with the offer file, the offer will be rejected.

In case the financial offer is not password protected, the offer will be rejected.

Offers submitted after the specified date and time shall not be taken into consideration.

The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

For any clarifications on the present call for offers please contact:

<u>Mrs. Novak Cadjenovic</u> | Tel: + 38267232301 <u>e-mail:</u> novak.cadjenovic@gwpmed.org The present call for offers is posted on the website of GWP-Med (<u>www.gwp-med.org</u>).

The Chairman of GWP-Med/MIO-ECSDE Prof. Michael J. Scoullos