

Athens, 21st November 2018

**Global Water Partnership – Mediterranean (GWP – Med)**  
**Legally and lawfully represented by the non-profit society**  
**MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND**  
**SUSTAINABLE DEVELOPMENT – MIO ECSDE**

**ANNOUNCES THE PRESENT CALL FOR OFFERS**

**For the supply of the following Items:**

- 1) Mechanical equipment for reed harvesting on land
- 2) Mechanical equipment for reed harvesting on water
  - 3) Machines for reed chopping
  - 4) Machines for pellet production

**SUBMISSION OF OFFERS BY: ~~03/12/2018~~ 07/12/2018, 2018 at 17:00 h Athens Time**

**MAX AVAILABLE BUDGET: USD 56,400 including VAT.**

The amount includes all other costs, transfer costs, customs costs or cost that may be required for the completion of the work/service.

#### **Description of Service**

GWP-Med is announcing the present Call for Offers for the purchase of equipment to be used for the implementation of the demonstration activity entitled “Reduction of nutrient load and forest preservation through biomass collection and production of briquettes in Montenegrin part of Skadar lake”, that is conducted under Component “Component 4. Demonstration of Technologies and Practices for IWRM and Ecosystem Management” in the framework of the Global Environment Facility supported Project “Enabling transboundary cooperation and integrated water resources management in the extended Drin River Basin” (GEF Drin Project).

#### **Procurement procedure**

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-Med.
- ✓ The present CALL FOR OFFERS.

#### **Offer Submission**

Interested parties can submit a Financial offer for any of the Sections listed below, a group of Sections, or for the total of the Sections listed below.

#### **Deadline for submission of offers**

The **deadline** for submission of offers is set to ~~03/12/2018~~ 07/12/2018

The successful company will be informed within 10 working days following the submission deadline.

### **Awarding Criterion**

The awarding criterion of the tender is the lowest bidding price.

### **Place & Time of Offers Submission**

Interested Parties shall submit their offers on their own responsibility, either in person or through a specially authorized representative, or by sending it by registered prepaid post with delivery receipt, at the premises of MIO-ECSDE, address: 12 Kyrristou str, 10556 Athens, Greece (Tel: +30, 3247490) on the condition that offers shall reach MIO-ECSDE's premises by ~~03/12/2018, 2018~~ **07/12/2018 at 17:00 h Athens Time**

Offers submitted after the specified date and time or bids that have been duly posted but have not reached the designated place in good time, shall not be taken into consideration and shall be returned as inadmissible, without being unsealed.

Inquiries on the call for quotations terms: Mr Nikolaos Michopoulos  
Contact tel: +30-210-3247490,  
e-mail: nikos@gwpmed.org

The present call for quotations is posted on the website of GWP-Med ([www.gwp-med.org](http://www.gwp-med.org)).

The Chairman of GWP-Med/MIO-ECSDE  
Prof. Michael J. Scoullas

## **INSTRUCTIONS TO BIDDERS** - Bidders are requested to:

1. Fill in the Details in the Submission Form (see Annex I) and sign the declaration included therein.
2. Submit a certificate from the competent authority or a solemn declaration stating that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation.
3. Submit their bid, in a single sealed envelope, with the indication "CALL for OFFERS for the supply of equipment – DRIN Project" by ~~03/12/2018~~ 07/12/2018 at 17:00 h Athens Time at the following address: MIO-ECSDE, 12 Kyrristou str, 10556 Athens, Greece. Submit any queries to email address: nikos@gwpmmed.org by not later than 4 working days prior to the closing date for the submission of the quotation.
4. Submit technical specification leaflets and brochures for all equipment offered.
5. Bidders are hereby informed that:
  - a. The contracting authority reserves the right to reject any quotation.
  - b. Quotations shall be valid for a period of two months.
  - c. The quotation shall be awarded to the cheapest quotation that is technically compliant to the specifications described in this call.
  - d. The bidders may submit a Financial offer by submitting the fulfilled Submission form (Annex I) and Bill of Quantities (Annex III) of the Sections listed below, a group of Sections, or for the total of the Sections listed below.
  - e. In case multipurpose machinery is offered - Bill of quantities can be submitted only with indicated total section price, providing that all required technical specifications in Annex II are met.
  - f. All goods- equipment must be delivered at Montenegro, at the premises of the National Park Skadar Lake Authority Vranjina bb; GPS location: 42.278791, 19.134283 .
  - g. Prices include VAT all other costs including transfer costs, customs costs or cost that may be required for the completion of the work/service. No extra or additional cost will be covered.

## **SPECIAL CONDITIONS**

1. In case that the total bidding value exceeds the amount of 10,000 USD. The successful bidder shall submit a performance guarantee which shall be for the amount of 10% of the contract value.
2. The performance period for the equipment delivery will be no more than 6 weeks from the issue of the Letter of Acceptance.
3. The Contractor shall be liable to a deduction of €200 per day, for every day of delay, including Sundays and public holidays, up to a maximum of 10% of the contracted amount.
4. The contractor shall provide a guarantee on all equipment is to be offered for a minimum period of 24 months against faulty workmanship and materials and on the operation of the system as a whole. If during this period any parts or equipment have to be changed, the guarantee on that part is to be renewed for another year from date of replacement.

5. The prospective tenderer shall also guarantee, by providing a company letter the supply of spares up to the next ten years following the award of the contract.
6. All technical documentation (including ones potentially needed for equipment registration at the authorities) should be provided.
7. Payment terms: Advance Payment 30%, 70% payment after the successful delivery of the goods

**ANNEX 1**

**SUBMISSION FORM**

DETAILS OF BIDDER

Name & Surname: \_\_\_\_\_

On behalf of  
(if applicable): \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

VAT Reg. No. \_\_\_\_\_

Tel. No: \_\_\_\_\_

Mobile No: \_\_\_\_\_

Email Address: \_\_\_\_\_

Bid value (excluding VAT):

Date and

Signature and Stamp:

## ANNEX 2

### TECHNICAL SPECIFICATIONS

#### Section 1

<b>1</b>	<b>Mechanical equipment for reed harvesting on land</b>	<b>Max AVAILABLE Total</b>		<b>\$ 33,000.00</b>	
No.	Description	Unit	Quantity	Unit price	Total price
1	Tractor: - Engine power: min 50 HP - Hydraulic option for connecting tools (trimming blade and loading bucket) - Hydraulic steering - 4x4 wheel drive - Closed cabin - MOTOR Euro III min	piece	1	21,600 USD	21,600 USD
2	Trimming blade (or attachment) for cutting reed (cc 2.5 cm in diameter) and the small bush branches; capable of preserving biomass for further collecting; moveable head; (to be compatible with item no 1 of this section)	piece	1	7,200 USD	7,200 USD
3	Hydraulic lift trolley (tractor trailer): - carrying capacity min 4 t., - double sided, - min 1 hydraulic cylinder (to be compatible with item no 1 of this section)	Piece	1	4,200 USD	4,200 USD

#### Section 2

<b>2</b>	<b>Machines for reed harvesting on water</b>	<b>Max AVAILABLE Total</b>		<b>\$ 12,600.00</b>	
No.	Description	Unit	Quantity	Unit price	Total price
1	Boat for reed harvesting (to be used exclusively on the Skadar lake): - plastic or aluminum - single-hull boat with a strong gunwhale edge - approved for at least three people capacity - min 3.5 meters in length	piece	1	6,000 USD	6,000 USD
	Outboard engine: - min 9 HP - 2 cylinders (min) - Electronic Fuel Injection (EFI) - Fuel tank included - Aluminum propeller (to be compatible with item no 1 of this section)	piece	1	2,400 USD	2,400 USD
	Trimming blade with own engine and rake for collecting reed to be mounted on the boat (to be compatible with item no 1 of this section)	piece	1	4,200 USD	4,200 USD

### Section 3

<b>Machines for reed chopping</b>			<b>Max AVAILABLE Total</b>		<b>\$ 4,800.00</b>
No.	Description	Unit	Quantity	Unit price	Total price
1	Chopper: - Petrol engine 15 HP - Rotor velocity 2000 rpm - Capacity 6 m <sup>3</sup> /h - Feedstock diameter up to 120 mm - Blades, two pieces B = 300mm - Possible feedstock input up to 310 mm - Large input area - Large wheels 4.8-8" - Trailer hook	piece	1	4,800 USD	4,800 USD

### Section 4

<b>Machines for pellet production</b>			<b>Max AVAILABLE Total</b>		<b>\$ 6,000.00</b>
No.	Description	Unit	Quantity	Unit price	Total price
1	Pellet mill: - Capacity: 100 - 120 kg/h - Electric motor drive max. 4 kW, efficiency class at least IE2 - Raw material: reed, wood - Output biomass size 0.5 - 2 mm - Machine weight up to 150 kg - Easy maintenance and cleaning - Support service	piece	1	1,800 USD	1,800 USD
2	Pelleting machine - Raw material for production: reed, wood - Compliance with EN 14961 - Capacity: 100 - 120 kg/h - Electric motor drive max. 6 kW, class efficiency at least IE2 - Entering moisture of biomass 10-20% - Pellet diameter 4 - 6 mm - Matrix up to 8 mm - Machine weight up to 300 kg - Easy maintenance and cleaning - Power cable supplied - Support service	piece	1	4,200 USD	4,200 USD

### ANNEX 3 – BILL OF QUANTITIES

REF	GENERAL REMARK
	<p>QUOTED RATES ARE TO TAKE INTO CONSIDERATION ALL DOUBLE HANDLING OF MATERIAL AS WELL AS COMPLIANCE WITH RELEVANT STANDARDS, LEGAL NOTICES AND HEALTH AND SAFETY PROCEDURES. CONTRACTOR IS RESPONSIBLE FOR ANY DAMAGE CAUSED TO EXISTING STRUCTURES AND HAS TO MAKE GOOD AT HIS OWN EXPENSE. NO EXTRA REMUNERATION IS FORESEEN</p>

#### Section 1

<b>1 Mechanical equipment for reed harvesting on land</b>					
No.	Description	Unit	Quantity	Unit price in \$	Total price in \$ (including VAT)
1	Tractor: - Engine power: min 50 HP - Hydraulic option for connecting tools (trimming blade and loading bucket) - Hydraulic steering - 4x4 wheel drive - Closed cabin - MOTOR Euro III min	piece	1		
2	Trimming blade (or attachment) for cutting reed (cc 2.5 cm in diameter) and the small bush branches); capable of preserving biomass for further collecting; moveable head; (to be compatible with item no 1 of this section)	piece	1		
3	Hydraulic lift trolley (tractor trailer): - carrying capacity min 4 t., - double sided, - min 1 hydraulic cylinder (to be compatible with item no 1 of this section)	piece	1		
<b>TOTAL SECTION 1:</b>				<b>\$</b>	

#### Section 2

<b>2 Machines for reed harvesting on water</b>					
No.	Description	Unit	Quantity	Unit price in \$	Total price in \$ (including VAT)
1	Boat for reed harvesting (to be used exclusively on the Skadar lake): - plastic or aluminum - single-hull boat with a strong gunwhale edge - approved for at least three people capacity - min 3.5 meters in length	piece	1		
	Outboard engine: - min 9 HP - 2 cylinders (min) - Electronic Fuel Injection (EFI) - Fuel tank included	piece	1		



	- Aluminum propeller (to be compatible with item no 1 of this section)				
	Trimming blade with own engine and rake for collecting reed to be mounted on the boat (to be compatible with item no 1 of this section)	piece	1		
				<b>TOTAL SECTION 2:</b>	\$

### Section 3

<b>Machines for reed chopping</b>					
No.	Description	Unit	Quantity	Unit price in \$	Total price in \$ (including VAT)
1	Chopper: - Petrol engine 15 HP - Rotor velocity 2000 rpm - Capacity 6 m3/h - Feedstock diameter up to 120 mm - Blades, two pieces B = 300mm - Possible feedstock input up to 310 mm - Large input area - Large wheels 4.8-8" - Trailer hook	piece	1		
				<b>TOTAL SECTION 3:</b>	\$

### Section 4

<b>Machines for pellet production</b>					
No.	Description	Unit	Quantity	Unit price in \$	Total price in \$ (including VAT)
1	Pellet mill: - Capacity: 100 - 120 kg/h - Electric motor drive max. 4 kW, efficiency class at least IE2 - Raw material: reed, wood - Output biomass size 0.5 - 2 mm - Machine weight up to 150 kg - Easy maintenance and cleaning - Support service	piece	1		
2	Pelleting machine - Raw material for production: reed, wood - Compliance with EN 14961 - Capacity: 100 - 120 kg/h - Electric motor drive max. 6 kW, class efficiency at least IE2 - Entering moisture of biomass 10-20% - Pellet diameter 4 - 6 mm - Matrix up to 8 mm - Machine weight up to 300 kg - Easy maintenance and cleaning - Power cable supplied - Support service	piece	1		
				<b>TOTAL SECTION 4:</b>	\$

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

ID: \_\_\_\_\_